

CAPABILITIES STATEMENT

Public-Sector ERP Implementation • Stabilization • Rescue
U.S.-based • Remote-first, travel-capable nationwide

IDENTIFIERS

UEI: W8F2EAMNK2U7
CAGE: 20ASO
NAICS Primary: 541512
Business Size: Small Business
(self-representing)

Senior-led ERP implementation, stabilization, and rescue for public-sector agencies.

KCT is a U.S.-based advisory and delivery firm serving federal, defense, state, county, local, and education public-sector clients — small departments to large agencies — through full lifecycle execution: implementation, post-go-live stabilization, and recovery of troubled programs.

CORE COMPETENCIES + DIFFERENTIATORS

WHAT WE DO — CORE COMPETENCIES

- ERP Implementation & Oversight**
Tyler Munis, Workday, Oracle Cloud, MS Dynamics, OpenGov — federal, defense, state, county, municipal, education platforms
- ERP Rescue & Optimization**
Recover troubled implementations; maximize value from existing investments
- Post-Go-Live Stabilization**
Reconciliation, backlog reduction, reporting repair, operational continuity
- Program, Project & Change Management**
PMP + Prosci certified; Agile, Kanban, Waterfall, and hybrid methodologies
- IT Strategy, Roadmaps & RFP Development**
Assessments, vendor evaluation, independent verification & validation (IV&V)
- Data Conversion, Reporting & Integration**
ETL, bank reconciliation, 3rd-party integration, audit support
- Managed IT & Service Desk (L1-L3)**
Ticket triage, service management, backlog reduction

WHY WE WIN — DIFFERENTIATORS

- We do the work, not just the oversight**
Practitioners embedded in your team — not just a PMO or consultants watching from above and delivering a report. We roll our sleeves up and do the work.
- Most clients bring us back**
Richardson, TX trusted KCT through two go-lives and is planning a third. Repeat engagements are the one metric that can't be fabricated.
- We close the gap between go-live and operational reality**
Vendors exit at go-live. KCT stays — through reconciliation gaps, reporting failures, and backlog until the agency runs independently.
- Operational continuity through full system replacement**
Oxnard replaced six enterprise modules serving 200,000 residents — zero service interruption. Shadow systems eliminated. City ran throughout.
- Vendor management, not just vendor presence**
We hold the vendor accountable on scope, timeline, and data quality — so your staff doesn't become contract managers on top of their day jobs.
- No ramp-up cost on your dime**
Every practitioner arrives platform-ready and trained - ready to perform on day one.
- Senior-led from day one**
No junior staff on your account. Every engagement is led by practitioners who've done it before — multiple ERP go-lives, public-sector reality.

PAST PERFORMANCE & REPRESENTATIVE ENGAGEMENTS

CLIENT / PROGRAM	ROLE	PERIOD	KCT VALUE	SCOPE	MEASURABLE OUTCOME
City of Oxnard, CA Enterprise ERP Modernization <i>Contract C2034</i>	Prime services contractor: program management, vendor oversight, data conversion, interim IT staffing	Multi-year (ongoing)	\$21.4M <i>KCT services contract</i>	Six-module Tyler Munis ERP: financials, HCM, permitting, utility billing, procurement, reporting. Multi-phase rollout, ~200K-resident city.	Full system replacement with zero service interruption; shadow systems and manual processes eliminated; financial transparency and reporting cadence improved.
City of Richardson, TX Tyler Munis ERP — Multi-Module <i>Ongoing engagement</i>	Embedded delivery partner: data conversion proofing, bank reconciliation, HCM automations, EPL end-user interviews, 3rd-party integration, vendor management	Multi-phase (ongoing)	~\$1.3M <i>KCT services contract</i>	Finance/GL (bank rec, 3rd-party integrations, audit support), HCM including payroll & timekeeping, Enterprise Permitting & License (EPL), Utility Billing. Two go-lives complete; Utility Billing + EPL go-live in progress.	Two successful go-lives delivered; city operating independently on Finance/GL and HCM. Trusted for third go-live — the clearest signal of confidence a client can give.

CODES, AFFILIATIONS & SEARCH TERMS

NAICS CODES

- 541511 Custom Computer Programming Services
- 541512 Computer Systems Design Services (primary)
- 541519 Other Computer Related Services
- 541611 Administrative Management Consulting
- 541618 Other Management Consulting Services

AFFILIATIONS & COVERAGE

Industry Affiliation: TAGITM Member (Texas Association of Governmental IT Managers) — Private Sector Participant.

Coverage: HQ Texas; remote-first, travel to client sites nationwide. Federal • Defense • State • County • Local • Education.

CAPABILITY KEYWORDS

ERP implementation • ERP rescue • post-go-live stabilization • system recovery • Tyler Munis • Workday • Oracle Cloud • Microsoft Dynamics • utility billing • bank reconciliation • data conversion • 3rd-party integration • CIS • EPL • HCM • payroll • timekeeping • financials • systems integration • IV&V • program management • project management • change management • PMP • Prosci • Agile • Kanban • Waterfall • RFP development • legacy modernization • managed services • L1-L3 service desk • federal • defense • state • county • local • education

POINT OF CONTACT

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